

January 14th 2010



VVAR Weekly Newsletter

Dear Diane,

We are now sending out Weekly Newsletters with information about our upcoming classes, News, and announcements! We will be archiving these weekly newsletters on our www.vvar.com website under 'VVAR Weekly Newsletters'. We hope this will allow all of our members to stay informed!

New Member Benefit: Doc Central

You new member benefit is here!

DocCentral is a wonderful tool that helps you to protect your real estate and mortgage documents! Go paperless with DocCentral for the utmost efficiency, safety and security!

Doc Central is a simple and intuitive platform that enables your agents to share and manage all their documents online, with the utmost safety and security.

This Member Benefit will be Ready for you to use at the end of the month! Training Classes will be held in February!

Click [HERE](#) to view the DocCentral Flyer.

Click [HERE](#) to view the DocCentral Quick Start Guide.

Click [HERE](#) to view the DocCentral User Guide.

MLS DUES

Just a Reminder time is running out to pay your MLS dues without a late fee. MLS bills were due on January 1, 2010 and will have a late fee added if not paid by January 20, 2010.

General Membership Meeting

The next General Membership meeting: **January 27th, 2010.**

The guest speaker will be James Quinn, CPA. Mr. Quinn provides great tips and advice for our members on filing their taxes. He will go over new laws that will affect your business and keep you amused as he presents his materials. Mr. Quinn is a true professional! We hope you will join us for his presentation.

Following the General Membership Meeting a bake sale will be held, All proceeds will go to charity.

Bake Sale

Special Affairs will be having a Bake Sale following the General Membership Meetings!

It is the Committees understanding that there are some very talented Bakers in our high desert community, are you one of them? We are looking for Volunteers to bring Goodies/Baked Goods to our monthly meetings, Can you help support our Charities?? Contact Jeannine Kingston for more information at 760-241-7204.

Bring your Money and Sweet Tooth! The items will be reasonably priced! For those who do not indulge in sweets, there will be goodies for you as well.

The Charities are:

Salvation Army, Red Cross, Homeless Shelter, Happy Trails Foundation Cooper Home, Assistance league of Victor Valley Operation School bells & High Desert Domestic Violence.

UpComing Classes

New Lender Approved Guidelines for Short Sale

Get Informed about these Changes now! You will learn how to Get your Short Sales Closed, Learn the Right Short Sales to Pursue & how to have the bank send your Referrals! Sign up today!

When: Tuesday, February 2, 2010 **Time:** 9:00am - 12pm **Where:** VVAR OFFICE
Fee: \$5.00 per person

[Click HERE to print out the Registration form and then fax it to 760-244-7387](#)

EPro Workshop

When the Market throws you a curve ball, will you be prepared to come back swinging? NAR's updated and enhanced e-PRO Certification Program can help you overcome your technology uncertainties by providing the tools you need to thrive in today's ever changing online real estate market.

When: Friday, February 5th, 2010 **Time:** 9am - 10:30am **Where:** VVAR OFFICE
Registration: <http://ePROworkshop.InternetCrusade.com> or call toll free 1-866-ePRONAR (1-866-377-6627) [Click HERE to view the flyer](#)

Residential REO Buyer Specialist

C.A.R. Education is proud to offer a new certified training program developed to provide real estate professionals with the knowledge and awareness of how to effectively package real estate offers to help prospective clients purchase REP properties.

When: Thursday, February 18, 2010 **Time:** 8:00am - 4:30pm **Where:** VVAR OFFICE
Fee: Realtors \$25.00/Non-member \$129.00

[Click HERE to print out the Registration form and then fax it to 760-244-7387](#)

(SFR) Short Sales & Foreclosure Resource Certification

Designed for real estate professionals at all experience levels, the National Association of

REALTORS® Short Sales and Foreclosure Resource certification, or SFR for short, gives you a framework for understanding how to: Direct distressed sellers to finance, tax, and legal professionals; Qualify sellers for short sales, Develop a short-sale package, Negotiate with lenders, Tap into buyer demand, Safeguard your commission, Limit risk & Protect buyers.

When: Tuesday, March 16th 2010 **Time:** 8am - 4:30pm **Where:** VVAR OFFICE
Fee: \$99.00 (REALTORS ONLY)

[Click Here to print out the Registration form and then fax it to 760-244-7387.](#)

REALTOR® Annual Dues

REMINDER: REALTOR® dues are due by January 1, 2010.

REALTOR® dues not received by **January 31, 2010** places a former member into a "Suspended" status. Renewal after this time will incur late fees at the local and state level.

The Designated REALTOR® is always responsible for the licensees affiliated with the firm and the payment of any dues and fees to the association.

[You can pay Online by clicking HERE.](#)

VVAR STAFF

Victor Valley Association of REALTORS
11890 Hesperia Rd. Hesperia CA 92345
Phone: 760-244-8841
Fax: 760-244-7387

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