

January 21st 2010



## VVAR Weekly Newsletter

Dear Diane,

We are now sending out Weekly Newsletters with information about our upcoming classes, News, and announcements! We will be archiving these weekly newsletters on our [www.vvar.com](http://www.vvar.com) website under 'VVAR Weekly Newsletters'. We hope this will allow all of our members to stay informed!

### New Member Benefit: Doc Central

More information will be provided at the upcoming General membership meeting!

DocCentral is a wonderful tool that helps you to protect your real estate and mortgage documents! Go paperless with DocCentral for the utmost efficiency, safety and security!

Doc Central is a simple and intuitive platform that enables your agents to share and manage all their documents online, with the utmost safety and security.

*This Member Benefit will be Ready for you to use at the end of the month! Training Classes will be held in February!*

Click [HERE](#) to view the DocCentral Flyer.

Click [HERE](#) to view the DocCentral Quick Start Guide.

Click [HERE](#) to view the DocCentral User Guide.

### MLS DUES

If you have not paid your MLS dues, they are now Late. After January 20th a Late fee of \$25.00 has been added to your account. You can pay on-line by clicking [HERE](#).

### General Membership Meeting

The next General Membership meeting: **January 27th, 2010.**

The guest speaker will be James Quinn, CPA. Mr. Quinn provides great tips and advice for our members on filing their taxes. He will go over new laws that will affect your business and keep you amused as he presents his materials. Mr. Quinn is a true professional! We hope you will join us for his presentation.

We will also be presenting our new member benefit!

## UpComing Classes: Sign up today!

### Residential REO Buyer Specialist

C.A.R. Education is proud to offer a new certified training program developed to provide real estate professionals with the knowledge and awareness of how to effectively package real estate offers to help prospective clients purchase REP properties.

**When:** Thursday, February 18, 2010 **Time:** 8:00am - 4:30pm **Where:** VVAR OFFICE

**Fee:** Realtors \$25.00/Non-member \$129.00

[Click HERE to print out the Registration form and then fax it to 760-244-7387](#)

### (SFR) Short Sales & Foreclosure Resource Certification

Designed for real estate professionals at all experience levels, the National Association of REALTORS® Short Sales and Foreclosure Resource certification, or SFR for short, gives you a framework for understanding how to: Direct distressed sellers to finance, tax, and legal professionals; Qualify sellers for short sales, Develop a short-sale package, Negotiate with lenders, Tap into buyer demand, Safeguard your commission, Limit risk & Protect buyers.

**When:** Tuesday, March 16th 2010 **Time:** 8am - 4:30pm **Where:** VVAR OFFICE

**Fee:** \$99.00 (REALTORS ONLY)

[Click Here to print out the Registration form and then fax it to 760-244-7387.](#)

### (CRS) CRS 202: Certified Residential Specialist

CRS two-day courses also earn you credit toward the industry's premier designation in residential real estate. With the CRS Designation, you become part of the network of more than 40,000 Certified Residential Specialists Designees and Candidates/General Members. To learn more about the Designation and learn more about CRS courses coming to you, visit [www.crs.com](http://www.crs.com).

**When:** March 30 & 31, 2010 **Time:** 7:30am - 5:00pm **Where:** VVAR OFFICE

**Fee:** \$279.00 before March 12th/ \$329.00 Thereafter

[Click here to print out the Registration form and then fax it to 760-244-7387](#)

## Bake Sale

Special Affairs will be having a Bake Sale following the General Membership Meetings!

It is the Committees understanding that there are some very talented Bakers in our high desert community, are you one of them? We are looking for Volunteers to bring Goodies/Baked Goods to our monthly meetings, Can you help support our Charities?? Contact Jeannine Kingston for more information at 760-241-7204.

Bring your Money and Sweet Tooth! The items will be reasonably priced! For those who do not indulge in sweets, there will be goodies for you as well.

The Charities are:

Salvation Army, Red Cross, Homeless Shelter, Happy Trails Foundation Cooper Home, Assistance league of Victor Valley Operation School bells & High Desert Domestic Violence.

### Would you like to be part of the Honor Society?

The Purpose of the Honor Society is to recognize those members for excellence achieved through membership activities and increased professionalism through education and service to the community.

Every activity you take part in at the Association has been assigned a certain number of points, even things as simple as attending our General Membership Meetings! So you add up your points for the year and submit it to us by October 15th 2010. We will announce the members of our Honor Society at our November General Membership Meeting! You will receive an Honor Society Certificate and acknowledgment on our website!

You can download the form by clicking on this link:

[http://www.vvar.com/files/HonorSociety\\_0.pdf](http://www.vvar.com/files/HonorSociety_0.pdf)

Start keeping track of your VVAR activities today!

### REALTOR® Annual Dues

REMINDER: REALTOR® dues are due by January 1, 2010.

REALTOR® dues not received by **January 31, 2010** places a former member into a "Suspended" status.

Renewal after this time will incur late fees at the local and state level.

The Designated REALTOR® is always responsible for the licensees affiliated with the firm and the payment of any dues and fees to the association.

[You can pay Online by clicking HERE.](#)

### VVAR STAFF

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