

February 4th 2010



VVAR Weekly Newsletter

Dear Diane,

Since November 2009 we have been sending out Weekly Newsletters with information about our upcoming classes, News, and announcements! We are archiving these weekly newsletters on our www.vvar.com website under 'VVAR Weekly Newsletters'. We hope this will allow all of our members to stay informed!

New Member Benefit: DocCentral

DocCentral is a wonderful tool that helps you to protect your real estate and mortgage documents! Go paperless with DocCentral for the utmost efficiency, safety and security! Doc Central enables your agents to share and manage all their documents online, with the utmost safety and security.

DocCentral Classes will be held at the VVAR OFFICE on February 17th, first session is from 9am -11pm, second session is from 1pm - 3pm. This is a ONE TIME ONLY class. Call & Sign up NOW!

Click here to view the [DocCentral Flyer](#).

Click HERE to view the [DocCentral Quick Start Guide](#).

Click HERE to view the DocCentral [User Guide](#).

REALTOR/MLS DUES

MLS DUES:

If you have not paid your MLS dues your account has been inactivated as of February 2nd, 2010.

The total now due is \$146.00. [You can pay on-line by clicking HERE.](#)

REALTOR DUES:

If you have not paid your Annual REALTOR dues a late fee of \$25.00 has been added on as of February 1st, 2010.

Dues must be paid before February 12th, 2010 to avoid Inactivation of your account. [You can pay on-line by clicking here.](#)

Government Relations Committee Update:

Your Government Relations Committee has started off with a bang this year. We had an outstanding report from Aileen Alves regarding the City of Hesperia and things we need to know to protect our clients and our listings. (Please see attached.) Chip Ahlswede laid out a great preliminary plan for the committee and suggested many goals for us to reach for. The committee approved his outline and moved that we send it to the Directors for approval.

We also approved a motion to allocate funds of \$1500 for IMPAC Funds. This will be sent for approval to our Directors.

We need to remember to follow up with the county regarding weed abatement. With all of the rain we are experiencing we are sure to have fast growing weeds this spring that will be burdening our vacant lots and homes. The county will make a lot of money, at the expense of absentee owners.

If you have any suggestions for the committee, please submit in advance so that we will be able to table your concern. We are searching for representatives from each city. Aileen is representing Hesperia. Is there anyone who visits Adelanto, Apple Valley or the City of Victorville, City Council meetings, that could report to us and share concerns that would affect our industry.

Respectfully submitted by,
Government Relations Chairperson

Debra Ann Peterson
Realty World Town and Country Partners, Inc.
Broker/Owner License # 00936757
Cell: (760) 403-6888
Business Phone: (760) 951-7747
Fax: (760) 951-7017
DebraAnn@RealtyWorld-TC.com

Dinner & a Movie

THE VICTOR VALLEY ASSOCIATION OF REALTORS SPECIAL AFFAIRS COMMITTEE PRESENTS - DINNER AND A MOVIE

Come and join the fun with other families from the Victor Valley Association of Realtors on Friday, February 12, 2010 from 5:30 p.m. to 9:00 p.m. at the Association office!

You will enjoy a wonderful spaghetti dinner and a family movie for only \$ 5.00 per person, or the group price of 6 for \$ 25.00. Dinner will be served from 5:30 p.m. to 6:30 p.m. and the movie will begin at 6:45 p.m. There will be popcorn, candy and soda available for purchase. Movie to be shown: Ratatouille

You may purchase your tickets by February 9, 2010 at the Victor Valley Association of Realtors, located at 11890 Hesperia Road, Hesperia, California.

The monies from this event are donated to the charities supported by the Victor Valley Association of Realtors. The charities are The Local Red Cross Chapter, High Desert Domestic Violence, Assistance League School Bells program, Local Salvation Army, High Desert Homeless Shelter and the Cooper Home. Your donation is truly appreciated by these charities.

Come for the fun - you will not be disappointed!

Upgrade to Zipform® 6 Today

Don't get left behind on technology. Upgrade to zipForm® 6 before March 31st and take advantage of the new features it has to offer. Upgrade for free and experience the easy-to-use navigation that enables you to quickly move through documents and transactions. As an added bonus, members who upgrade to zipForm® 6 also will receive free access to ePUBS™, a new C.A.R. member benefit.

Current WINForms Online® users who upgrade to zipForm® 6 automatically will have their existing transactions imported to zipForm® 6 Professional edition. Desktop users can choose to import all previously saved transactions from WINForms® Desktop to zipForm® 6 Standard edition.

zipForm® 6 offers many benefits, including:

- * Complete and e-mail/print forms without first having to create a transaction;
- * Virtual Sticky Notes for reminders;
- * Apply one or multiple templates at any time during a transaction;
- * Synchronize offline and online transactions;
- * Automatically saves your files;
- * Platform independent - runs on PC or MAC and Compatible with Windows Vista.

FREE ePUBS™ for zipForm® 6 FOR ALL C.A.R. MEMBERS!

ePUBS™ for zipForm® 6 makes it easy for you to send critical mandated disclosure information like the Combined Hazards Book and helpful consumer guides to your client via PDF. Get organized, get ahead of the curve and go green with ePUBS™ for zipForm® 6 in 2010.

ePUBS™ for zipForm® 6 is an add-on library for your zipForm® 6 account. It contains two mandated disclosure titles and seven consumer titles. The core titles in the ePUBS™ for zipForm® 6 library are the Combined Hazards Book and the separate signature file which contains the receipt of acknowledgement page from the booklet. Email the Combined Hazards Book with the separate signature file to offer your client a green alternative to printing out all 79 pages of the booklet. Using ePUBS™ for zipForm® 6 takes you one step closer to a paperless transaction.

Accessing ePUBS™ for zipForm® 6 is fast and easy. You will need to upgrade your WINForms® account to either ZipForm® 6 Professional or ZipForm® 6 Standard to obtain the library. Please visit www.car.org for more information.

For information on upgrading to ZipForm® 6, click here: <http://www.car.org/winforms/zipForm6/>.

For step-by-step instructions on how to download ePUBS, click here: <http://www.car.org/tools/zipForm6/ePUBSZF6/ePUBSWebinars/>.

For a complete schedule of upcoming, 30-minute ePUBS webinars, click here: <http://www.car.org/tools/zipForm6/ePUBSZF6/ePUBSWebinars/>.

Sign up for these classes today!

EPro Workshop

When the Market throws you a curve ball, will you be prepared to come back swinging? NAR's updated and enhanced e-PRO Certification Program can help you overcome your technology uncertainties by providing the tools you need to thrive in today's ever changing online real estate market.

When: Friday, February 5th, 2010 **Time:** 9am - 10:30am **Where:** VVAR OFFICE
Registration: <http://ePROworkshop.InternetCrusade.com> or call toll free 1-866-ePRONAR (1-866-377-6627) [Click HERE to view the flyer](#)

Doc Central Training

Sign up today for our new member benefit: Doc Central! it is a Document Management Program, with plenty of advantages for your business!

When: Wednesday, February 17th, 2010 **Time:** 9am-11am/1pm-3pm **Where:** VVAR OFFICE
Fee: FREE/ CALL to sign up

Residential REO Buyer Specialist

C.A.R. Education is proud to offer a new certified training program developed to provide real estate professionals with the knowledge and awareness of how to effectively package real estate offers to help prospective clients purchase REP properties.

When: Thursday, February 18, 2010 **Time:** 8:00am - 4:30pm **Where:** VVAR OFFICE
Fee: Realtors \$25.00/Non-member \$129.00

[Click HERE to print out the Registration form and then fax it to 760-244-7387](#)

REVEI Continuing Education Optional Review & Testing

Good News: Laws are not changing until July 1st 2010! Call for more information! For Salesperson & Broker Renewals, Course includes and Optional Review of Materials to prepare you for your open book True/False exams! We offer a "No-Pass, No-Pay GUARANTEE!" It's Fun and Stress-Free and most importantly, Informative on All Subjects! This is a Home-Study Program, Order your materials EARLY! Seating is Limited!

When: Friday, February 19th, 2010 **Time:** 9am - 12pm (registration begins at 8:30am)
Where: VVAR OFFICE **Fee:** \$79.00 for REALTOR MEMBERS/ \$89.00 for non-member

[Click HERE to print out the Registration form and then bring it in to the VVAR OFFICE to pick up your supplies.](#)

(SFR) Short Sales & Foreclosure Resource Certification

Designed for real estate professionals at all experience levels, the National Association of REALTORS® Short Sales and Foreclosure Resource certification, or SFR for short, gives you a framework for understanding how to: Direct distressed sellers to finance, tax, and legal professionals; Qualify sellers for short sales, Develop a short-sale package, Negotiate with lenders, Tap into buyer demand, Safeguard your commission, Limit risk & Protect buyers.

When: Tuesday, March 16th 2010 **Time:** 8am - 4:30pm **Where:** VVAR OFFICE
Fee: \$99.00 (REALTORS ONLY)

[Click Here to print out the Registration form and then fax it to 760-244-7387.](#)

(CRS) CRS 202: Certified Residential Specialist

CRS two-day courses also earn you credit toward the industry's premier designation in residential real estate. With the CRS Designation, you become part of the network of more than 40,000 Certified Residential Specialists Designees and Candidates/General Members. To learn more about the Designation and learn more about CRS courses coming to you, visit www.crs.com.

When: March 30 & 31, 2010 **Time:** 7:30am - 5:00pm **Where:** VVAR OFFICE
Fee: \$279.00 before March 12th/ \$329.00 Thereafter

[Click here to print out the Registration form and then fax it to 760-244-7387](#)

VVAR STAFF
Victor Valley Association of REALTORS
11890 Hesperia Rd. Hesperia CA 92345
Phone: 760-244-8841
Fax: 760-244-7387

Email Marketing by

 **SafeUnsubscribe®**

This email was sent to store@vvar.com by newsletter@vvar.com.

[Update Profile/Email Address](#) | Instant removal with [SafeUnsubscribe™](#) | [Privacy Policy](#).



Victor Valley Association of Realtors | 11890 Hesperia Rd. | Hesperia | CA | 92345