

March 4th 2010



VVAR Weekly Newsletter

Dear Diane,

Since November 2009 we have been sending out Weekly Newsletters with information about our upcoming classes, News, and announcements! We are archiving these weekly newsletters on our www.vvar.com website under 'VVAR Weekly Newsletters'. We hope this will allow all of our members to stay informed!

DocCentral

DocCentral is now available!

To sign in copy and paste this link into the web address bar and then add it to your "Favorites" in your Internet browser.

doccentral.trpoint.com/?vvar

Your user ID is your MLS ID number and your password is VICTOR.

*When you first log in you will be asked to change your password.

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[View DocCentral Quick Start Guide](#)

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Renewal of WINForms®/zipForm® 6

Monday, March 1st, starts the automatic renewal prompt for WINForms®/zipForm® 6 software. This is the annual renewal that occurs every March. This year you will be prompted to renew your software but to also upgrade to zipForm® 6 if you have not already done so. **WINForms® will no longer be supported after March 31, 2010.** You will have the option to defer the renewal/upgrade throughout the month of March. But, as of April 1, 2010, you will no longer be able to access the electronic forms, unless you upgrade to zipForm® 6.

I encourage you to upgrade as soon as possible. It is a less stressful situation to upgrade now rather than wait and not be able to access the WINForms® with which you are most familiar (and probably during the middle of a transaction).

Click below for more information:

[ePUBS for zipForm 6 Cheat Sheet.pdf](#)

[ZipForm 6 FAQ's.pdf](#)

Would you like to be a part of the Honor Society?

The Purpose of the Honor Society is to recognize those members for excellence achieved through membership activities and increased professionalism through education and service to the community.

Every activity you take part in at the Association has been assigned a certain number of points, even things as simple as attending our General Membership Meetings! So you add up your points

for the year and submit it to us by October 15th 2010. We will announce the members of our Honor Society at our November General Membership Meeting! You will receive an Honor Society Certificate and acknowledgment on our website!

You can download the form by clicking on this link:

http://www.vvar.com/files/HonorSociety_0.pdf

Start keeping track of your VVAR activities today!

Sign up for these classes today!

(SFR) Short Sales & Foreclosure Resource Certification

Designed for real estate professionals at all experience levels, the National Association of REALTORS® Short Sales and Foreclosure Resource certification, or SFR for short gives you a framework for understanding how to: Direct distressed sellers to finance, tax, and legal professionals; Qualify sellers for short sales, Develop a short-sale package, Negotiate with lenders, Tap into buyer demand, Safeguard your commission, Limit risk & Protect buyers.

Only 20 seats left! Sign up today!

When: Tuesday, March 16th 2010 **Time:** 8am - 4:30pm **Where:** VVAR OFFICE

Fee: \$99.00 (REALTORS ONLY) Non members \$149.00

[Click Here to print out the Registration form and then fax it to 760-244-7387.](#)

(CRS) CRS 202: Certified Residential Specialist

CRS two-day courses also earn you credit toward the industry's premier designation in residential real estate. With the CRS Designation, you become part of the network of more than 40,000 Certified Residential Specialists Designees and Candidates/General Members. To learn more about the Designation and learn more about CRS courses coming to you, visit www.crs.com.

When: March 30 & 31, 2010 **Time:** 7:30am - 5:00pm **Where:** VVAR OFFICE

Fee: \$279.00 before March 12th/ \$329.00 Thereafter

[Click here to print out the Registration form and then fax it to 760-244-7387](#)

The New RPA-CA Class

Are you prepared to represent your clients with this new form? (New RPA-CA form scheduled for release April 28, 2010). This course is Department of Real Estate (DRE) accredited for 4 hours of Continuing Education (CE) in Consumer Protection. This course covers: Detailed instruction on how to use the RPA-CA form and how to use all related forms to the RPA-CA.

Where: Victor Valley Association of REALTORS® **When:** Tuesday, May 5, 2010

Time: 8:30 AM Registration / Class 9:00 AM to 1:00 PM **Instructor:** Neil Kalin, C.A.R. Assistant General Counsel **Price:** \$49.00 REALTORS® / \$129.00 Non REALTORS®

New RPA-CA Class

The New RPA-CA - Are you prepared to represent your clients with this new form? (New RPA-CA form scheduled for release April 28, 2010)

This course is Department of Real Estate (DRE) accredited for 4 hours of Continuing Education (CE) in Consumer Protection.

How you will benefit from taking this course:

- Familiarize yourself with the 2010 changes to the agreement.
- Learn how to create, modify, cancel, or close a transaction,
- Identify, explain, understand, and remove contingencies.
- Complete all mandatory and recommended disclosures.
- Ensure all commissions are paid in full and on time.
- Understand all the important terms of the contract.

Extra: Course price includes the newly updated 2010 "Your Guide to the California Residential Purchase Agreement (RPA-CA) and Related Forms publication.

(This publication will be provided to you at the course location on the day of the course.)

This course covers:

Detailed instruction on how to use the RPA-CA form and how to use all related forms to the RPA-CA.

Who should attend:

Every REALTOR® in the state of California who has any involvement in the purchase agreement process.

Where: Victor Valley Association of REALTORS®
When: Tuesday, May 5, 2010
Time: 8:30 AM Registration / Class 9:00 AM to 1:00 PM
Instructor: Neil Kalin, C.A.R. Assistant General Counsel
Price: \$49.00 REALTORS® / \$129.00 Non REALTORS®

Broker Involvement Program

The Broker Involvement Program

An enormous breakthrough in how REALTORS® can more effectively lobby their Federal and State lawmakers through greater participation in Calls for Action. NAR's Broker Involvement Program provides you with a quick and simple tool to rally your agents. Through the Broker Program, NAR discovered that when Broker Owners alert their agents to key issues, agents listen and take action.

Together we have the opportunity to bring strong and united REALTOR® voice to members of Congress on issues of concern to the REALTOR® community and your real estate business.

Participation in the Broker Involvement Program is Easy

Simply enroll your company in the Broker Program and NAR staff will verify your information and obtain your company logo, so please look for their email and answer their call.

When there is a federal Broker Call for Action, NAR will alert you by phone and email (brokeradvocacy@realtors.org). Your personal email message and the CFA, prepared by NAR, will be available for your review at the Broker Portal. Within two business days, you may edit the message to your agents or decline to participate. Otherwise, we will automatically send your message and CFA to your agents.

NAR always gives you the choice to participate in a Broker Call for Action.

To get involved online go to <http://www.realtoractioncenter.com/realtors/brokers/> or Email Jackie Zaporowski at jzaporowski@realtors.org.

Point2 Education Sessions

Point2 Education Sessions

Education Sessions are currently provided as a complimentary offering to all Point2 Agent members, who may attend as many Sessions as they would find beneficial.

Sessions:

Are held in webinar format using GoToWebinar, which allows for attendees to hear and see the presenter's screen are scheduled to be 20-40 minutes in length provide an opportunity to ask questions to a member of the [Education Team](#).

We recommend attendees follow the "Join Webinar" link in their confirmation email ten minutes prior to the Session starting, as GoTo does require a small one-time download. Attendees have the option to either use a mic/speakers or telephone for the audio portion of the Session. Upon entering, select the optimal audio method in the "Audio" portion of the GoTo screen.

[View the Syndication Dashboard session's to register!](#)
 (All times listed are in Central Time Zone)

March Schedule:

Friday, 5th - 9 a.m. Central (7 Pacific, 8 Mountain, 10 Eastern).
Tuesday, 9th - 11 a.m. Central (9 Pacific, 10 Mountain, 12 Eastern).
Friday, 12th - 10 a.m. Central (8 Pacific, 9 Mountain, 11 Eastern).

Tuesday, 16th - 10 a.m. Mountain (9 Pacific, 11 Central, 12 Eastern).
Friday, 19th - 9 a.m. Mountain (8 Pacific, 10 Central, 11 Eastern).
Monday, 22nd - 2 p.m. Mountain (1 Pacific, 3 Central, 4 Eastern).
Friday, 26th - 10 a.m. Mountain (9 Pacific, 11 Central, 12 Eastern).
Monday, 29th - 4 p.m. Mountain (3 Pacific, 5 Central, 6 Eastern).

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